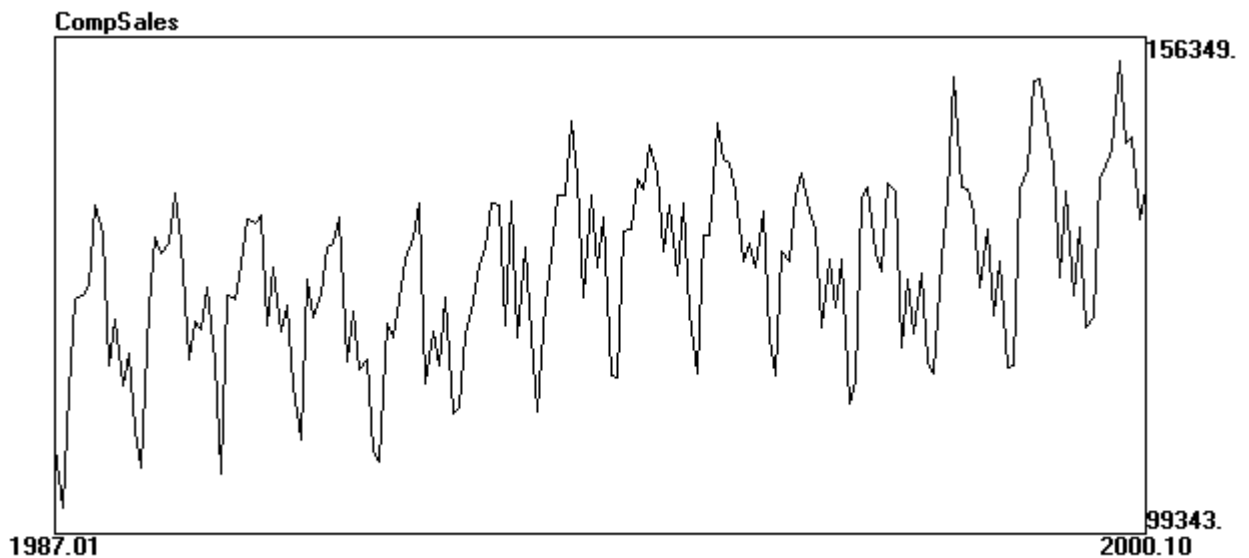


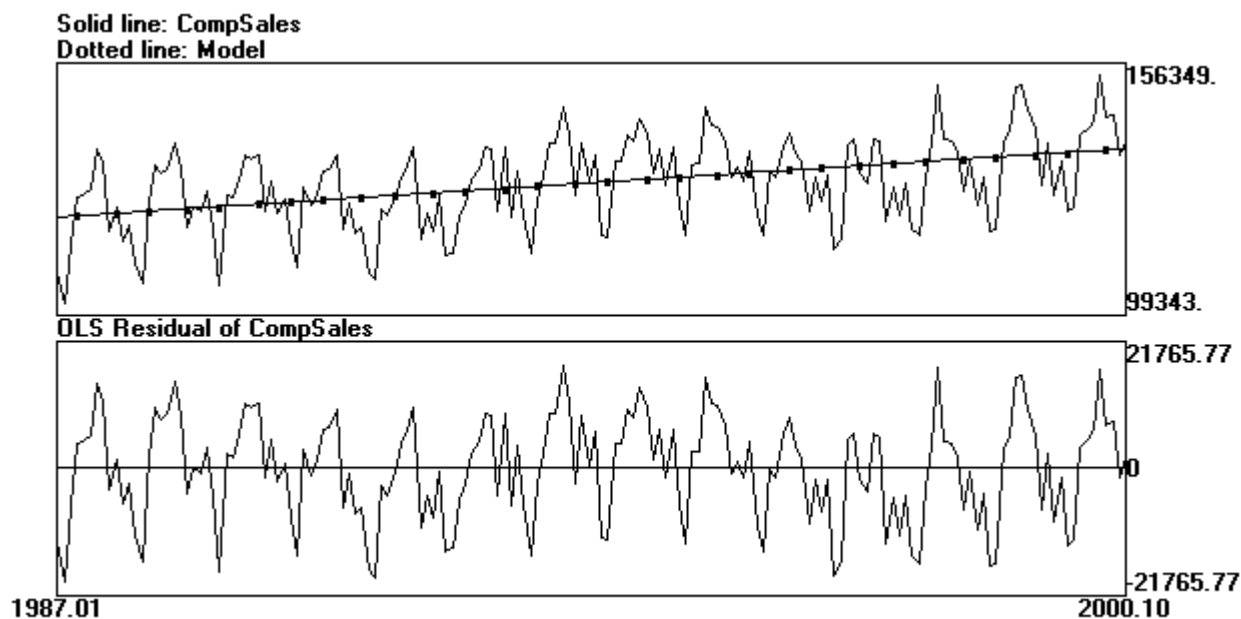
# Time Series Forecasting

## Example: Comp Store Sales



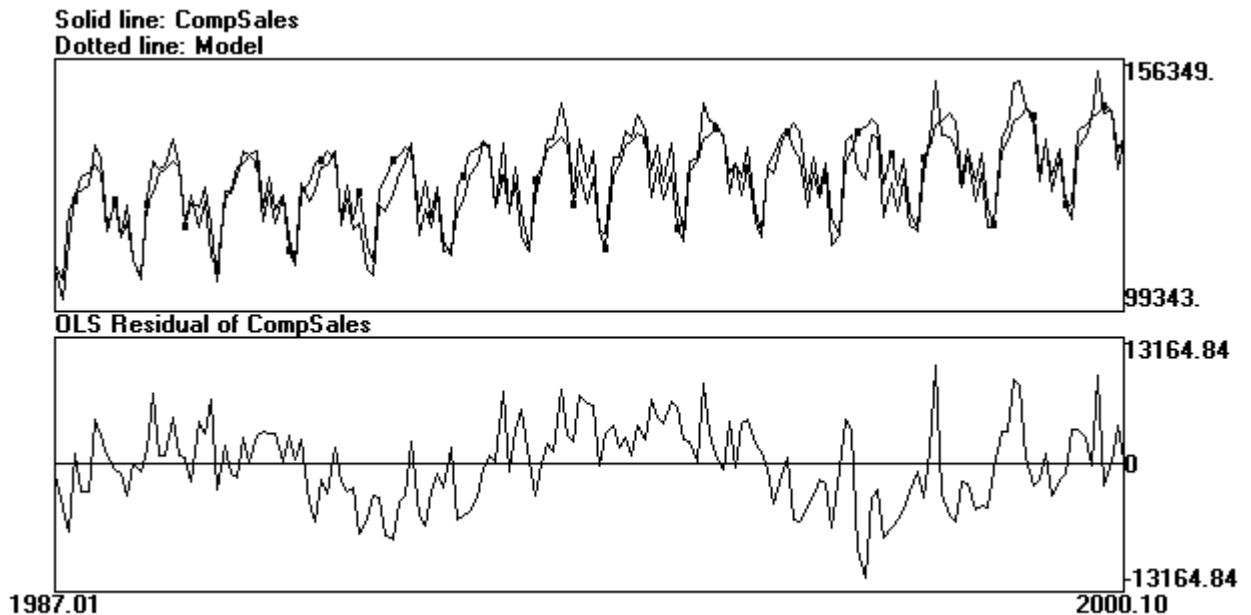
Clearly there is an upward trend

Remove a linear trend by regression on a constant and “t”



The linear trend is significant (t-stat about 70). A quadratic term is insignificant (t about 0.85).

There appears to be seasonality.



The seasonal dummies are jointly significant ( $F(11,153) = 50$ ).

There is still clear structure in the residuals.

## Some principles of time series analysis:

1. The Autocorrelation Function for a time series  $y_t$  the autocorrelation function  $\theta(k)$  is the correlation between  $y_t$  and  $y_{t+k}$  the “correlation at lag  $k$ ”
2. The Partial Autocorrelation Function,  $p(k)$  is the correlation between  $y_t$  and  $y_{t+k}$  controlling for all the  $y$ 's between  $y_t$  and  $y_{t+k}$ . This is more like a regression coefficient than a simple pairwise correlation.

Both are graphed as functions of  $k$ .

## Models for time series - AR and MA

$$\text{AR}(1): y_t = \alpha y_{t-1} + \varepsilon_t$$

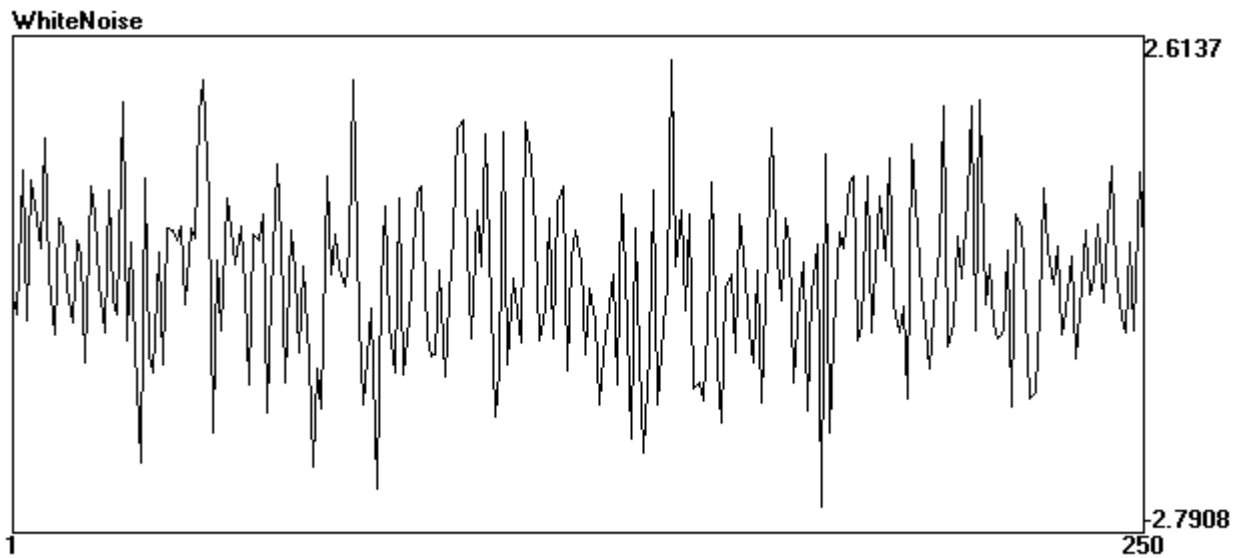
where  $\varepsilon_t$  is white noise. This gives a geometrically declining autocorrelation function (think of powers of  $\alpha$ ) and a partial autocorrelation function with zeros for  $k > 1$  (why?)

$$\text{MA}(1): y_t = \varepsilon_t + \theta \varepsilon_{t-1}$$

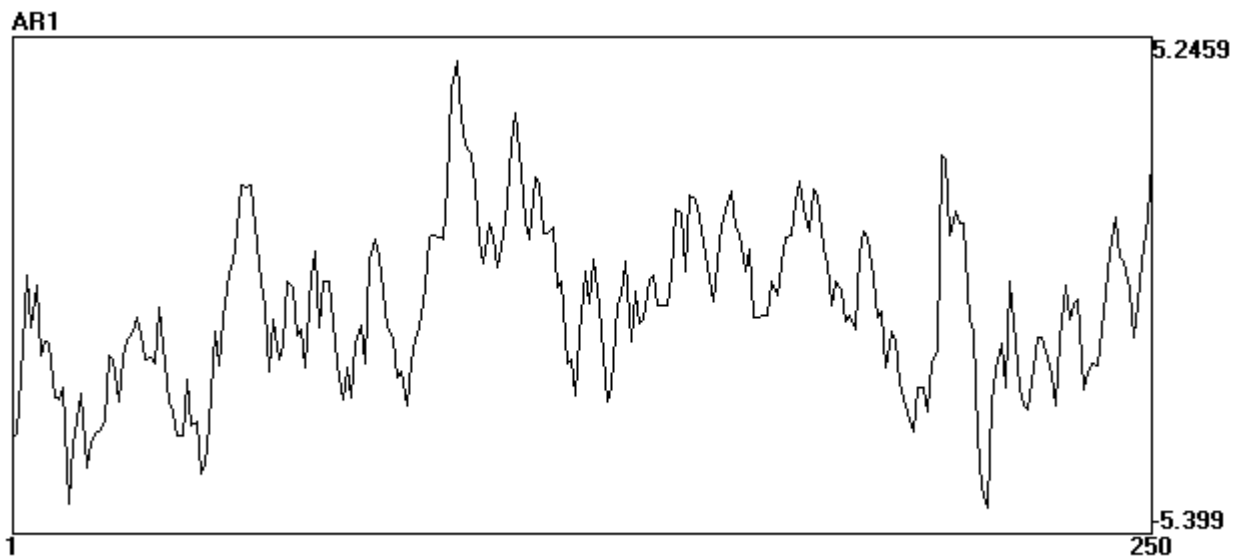
with  $\varepsilon_t$  white noise. The autocorrelation function is zero for  $k > 1$  and the pac function declines geometrically in absolute value but has positive values at odd lags (for  $\theta$  positive) and negative values at even lags.

White noise has zero correlations of all types.

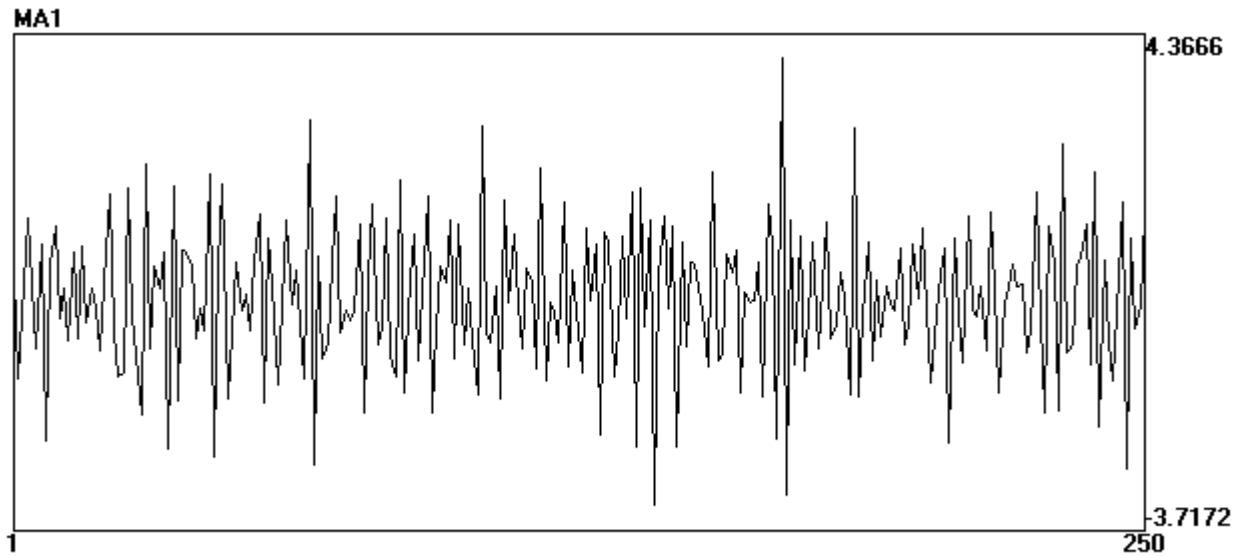
# White Noise



## AR(1), parameter = 0.9

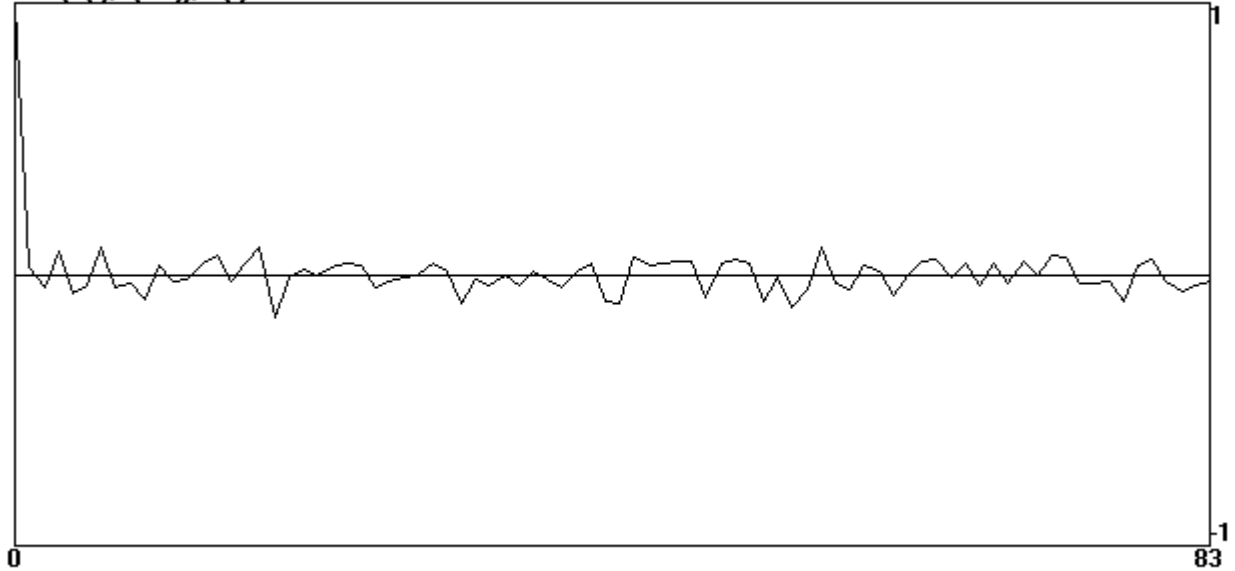


## MA(1), parameter = 0.9

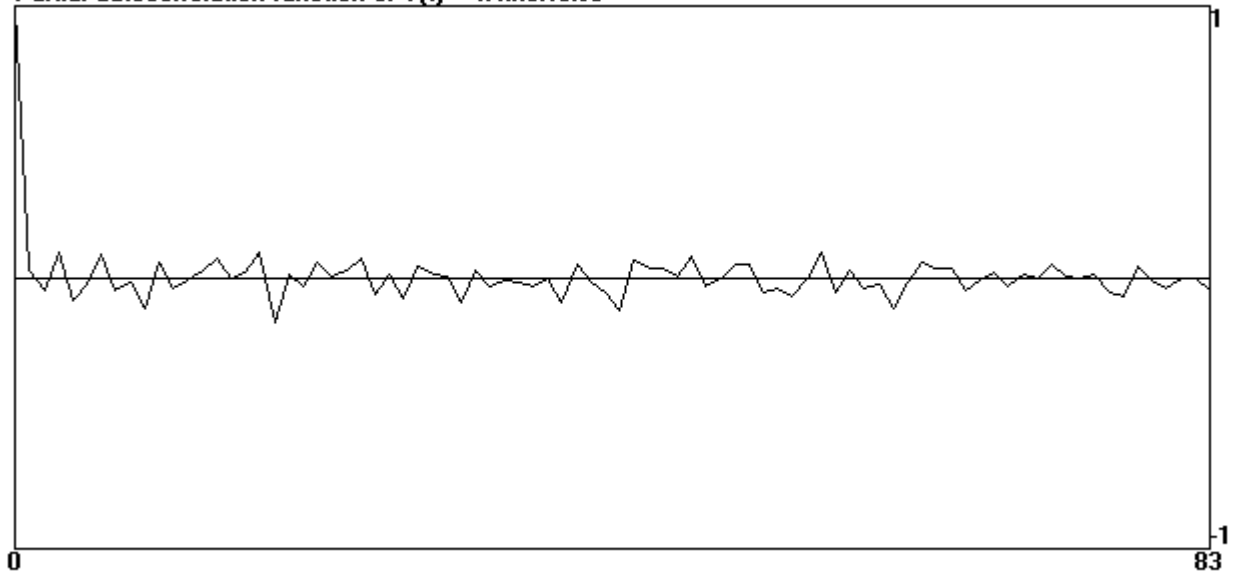


# Autocorrelations and pac, White Noise

Corr[Y(t),Y(t-m)], Y(t)=WhiteNoise

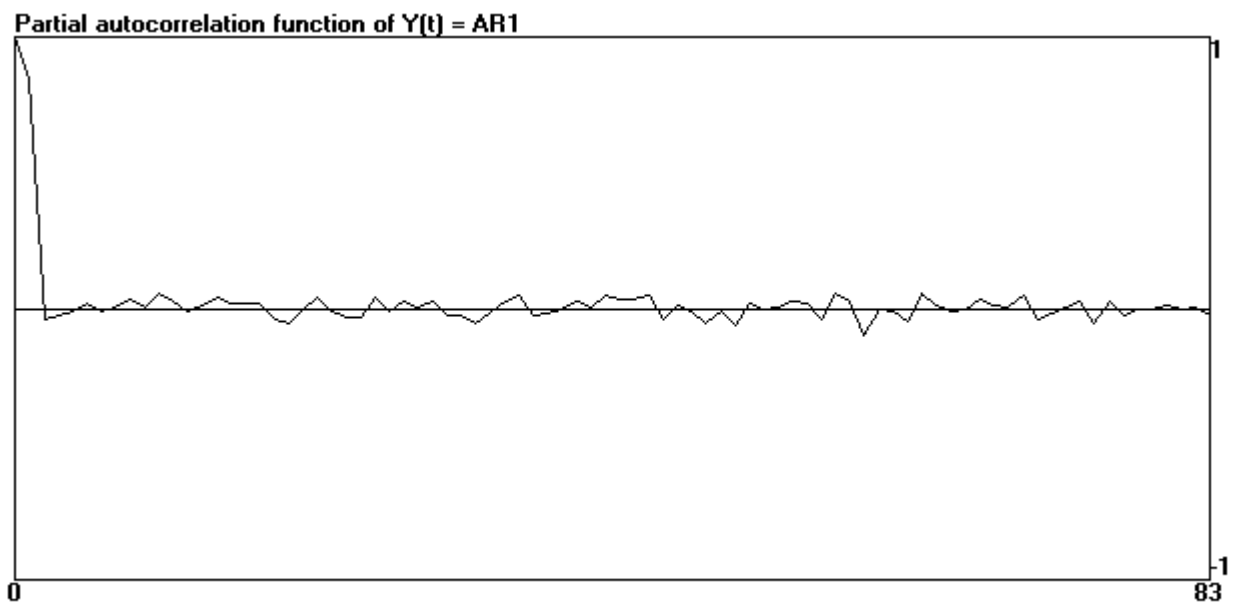
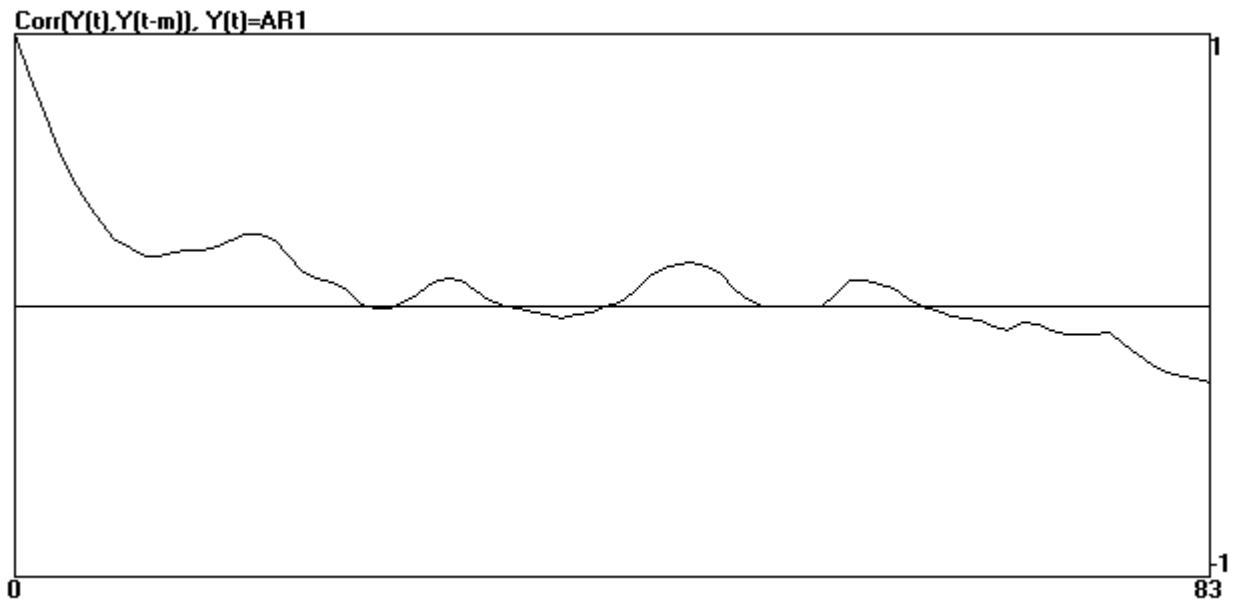


Partial autocorrelation function of Y(t) = WhiteNoise



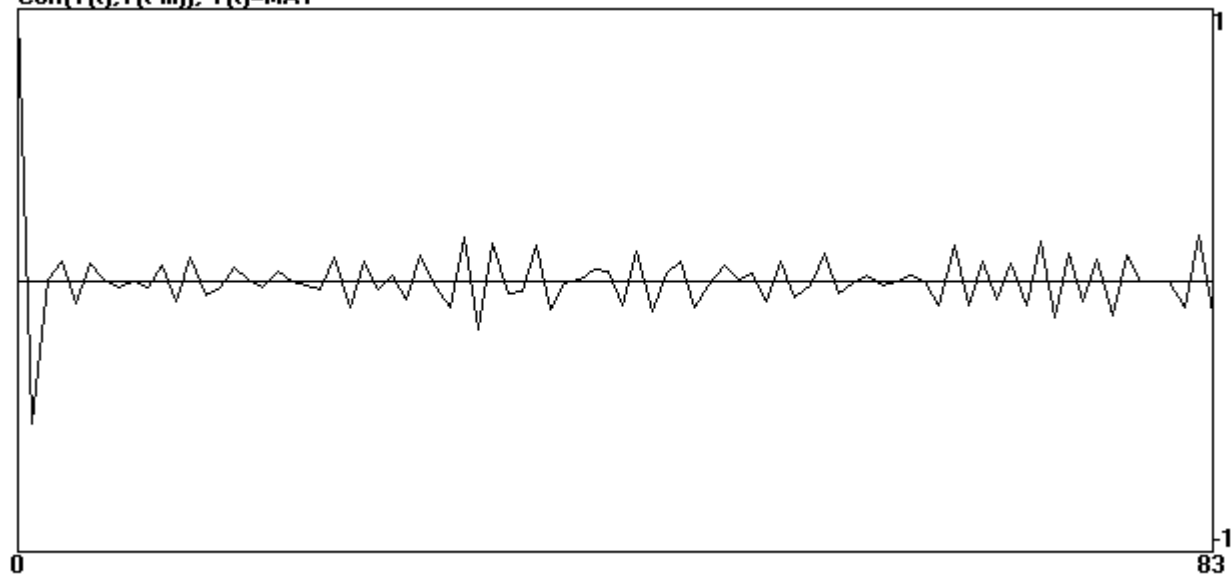


## Ac and pac for AR(1) (0.9)

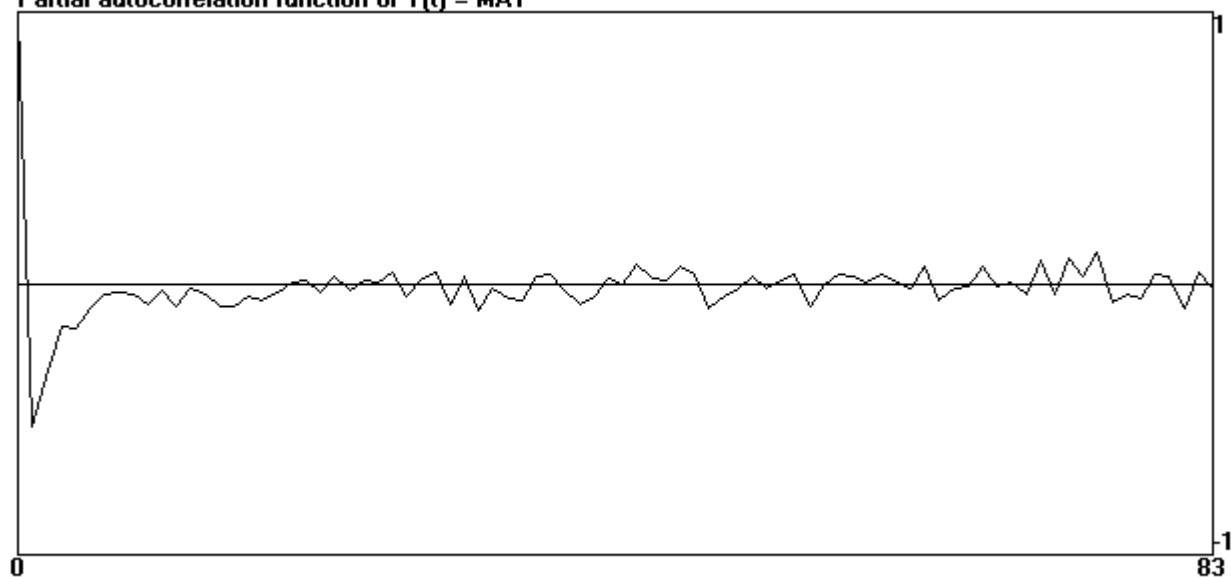


## Ac and pac for MA(1) (0.9)

Corr[Y(t),Y(t-m)], Y(t)=MA1



Partial autocorrelation function of Y(t) = MA1



These models can be extended to higher order - AR(p) or MA(p). These give more complicated patterns of auto-correlations. Also, the models can be mixed: ARMA models

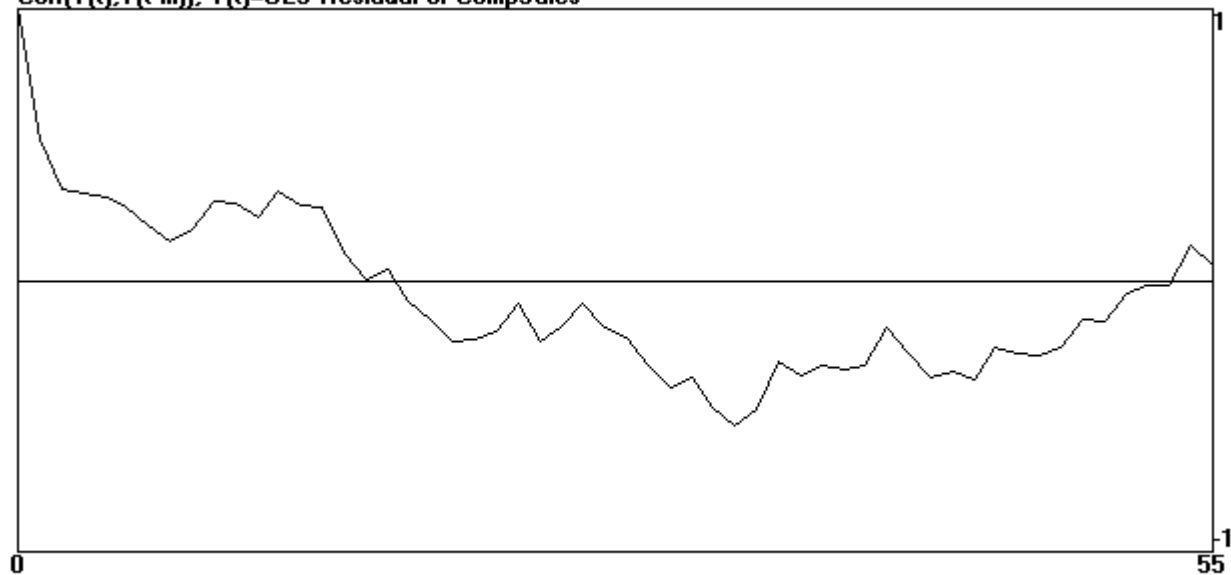
For example: ARMA(1,1)

$$y_t = \alpha y_{t-1} + \varepsilon_t + \theta \varepsilon_{t-1}$$

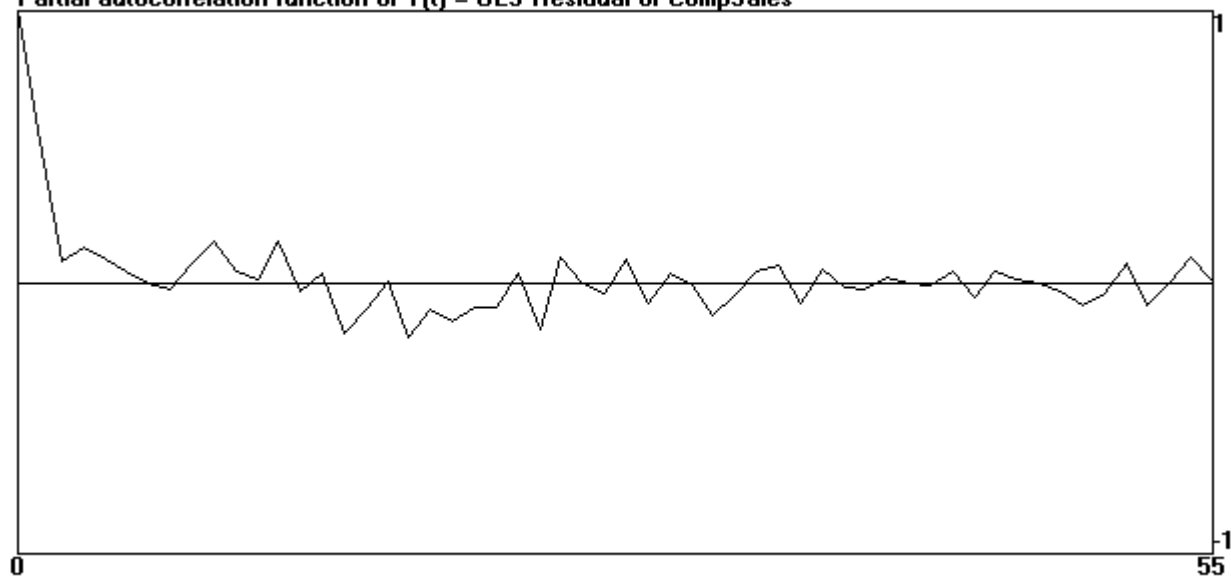
This can get out of hand -  
ARMA(p,q), ARIMA(p,d,q), etc.

Can get at stochastic seasonality with lagged variables - eg. In monthly data, we often use lags at 1,3, and 12, corresponding to monthly, quarterly, and annual dependence.

**Corr[Y(t),Y(t-m)], Y(t)=OLS Residual of CompSales**

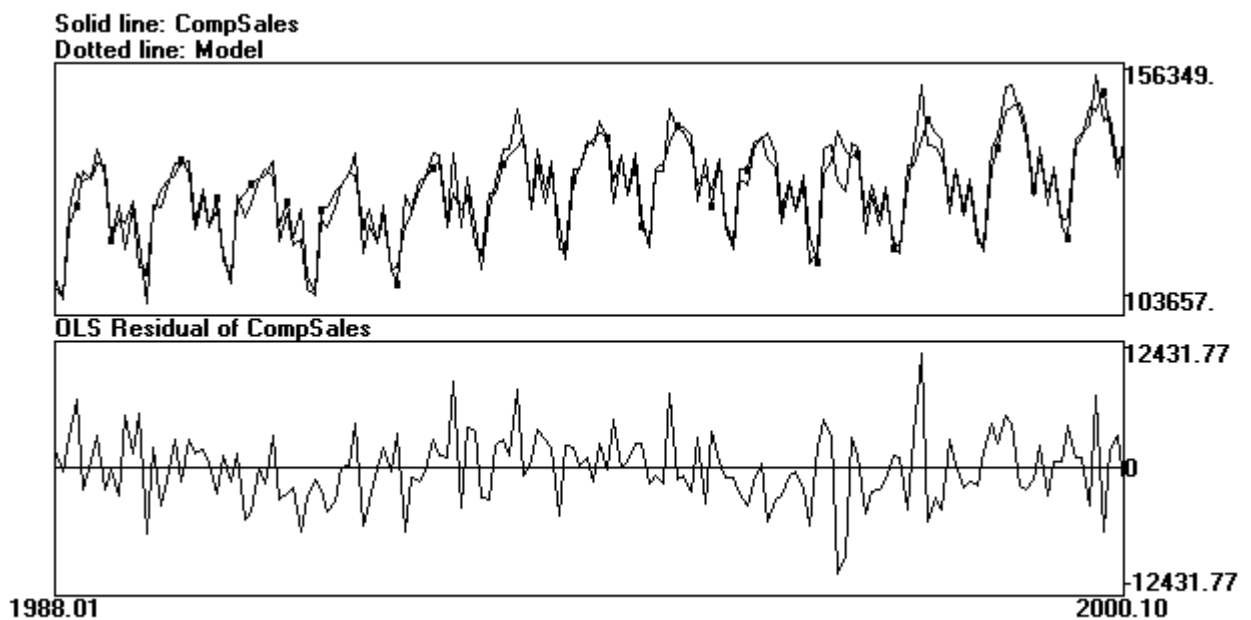


**Partial autocorrelation function of Y(t) = OLS Residual of CompSales**

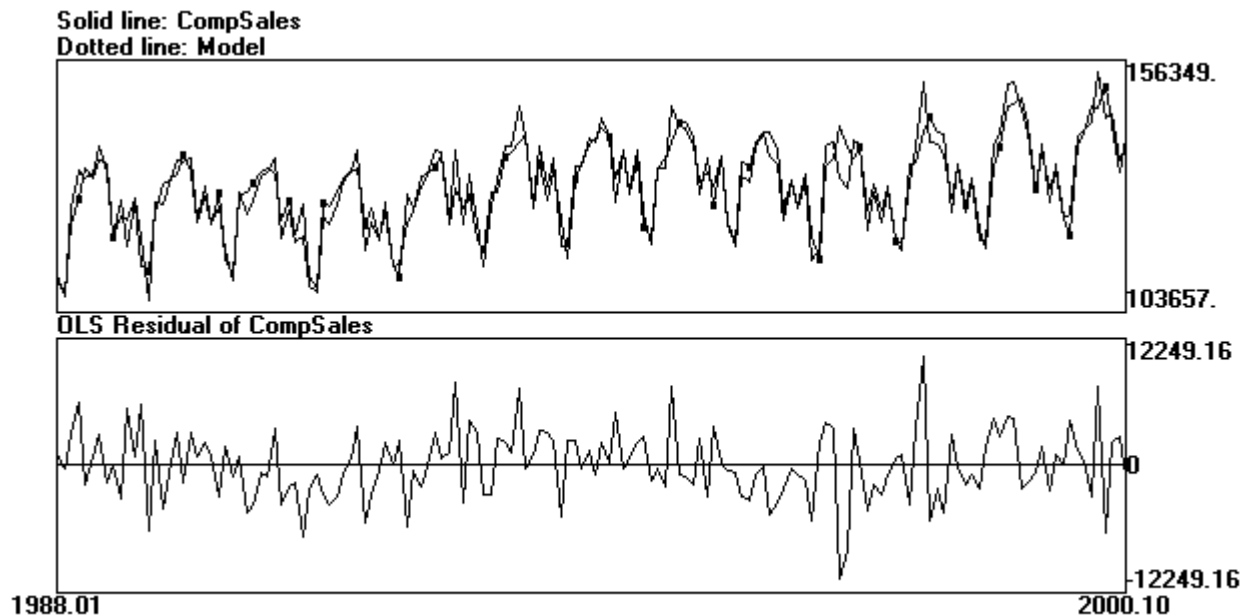


It looks like most of the action is AR

An AR specification with lags at 1,2,3,and 12 gives a better fit, with lag 2 insignificant



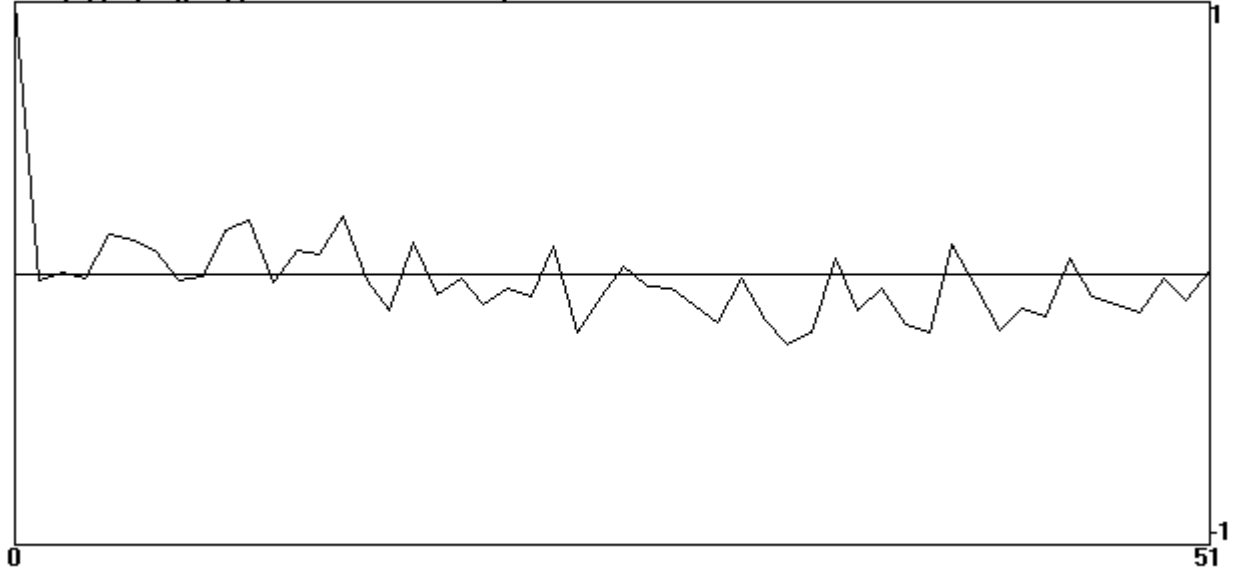
The series is still quite volatile - we now drop the lag at length 2 and add the number of saturdays in the month as an explanatory variable.



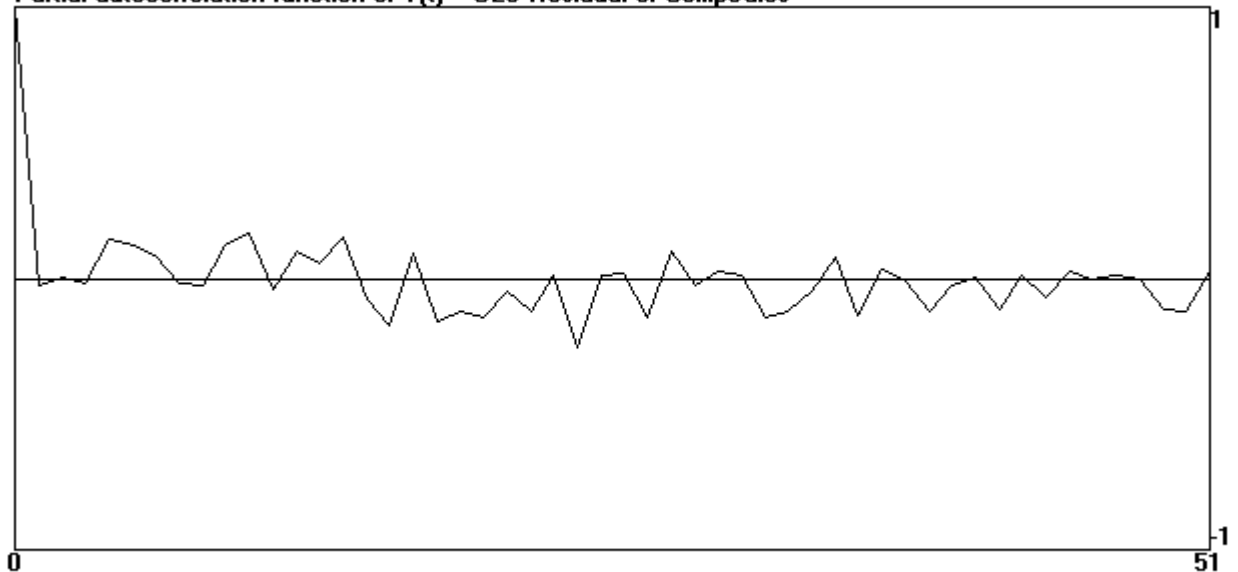
The standard error is 3946\$ (compare with the mean of 129552\$) and the R-squared is 0.88.

The residual autocorrelation and pac functions are pretty flat ...

Corr[Y(t),Y(t-m)], Y(t)=OLS Residual of CompSales



Partial autocorrelation function of Y(t) = OLS Residual of CompSales



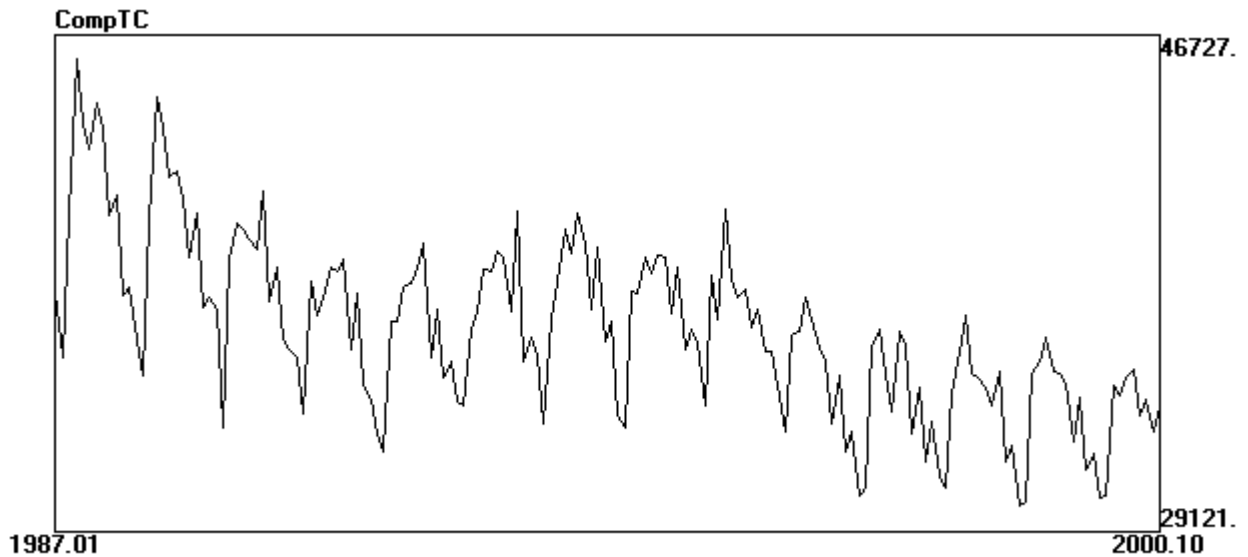
As a check on the specification, a model (ARMA) with lags at 1,3, and 12 was fit to the residuals. None of the coefficients were important and they were jointly insignificant, indicating that there is not much discernable structure remaining.

The forecast for 2000.11 is 130656\$ with a standard error of about 4000\$.

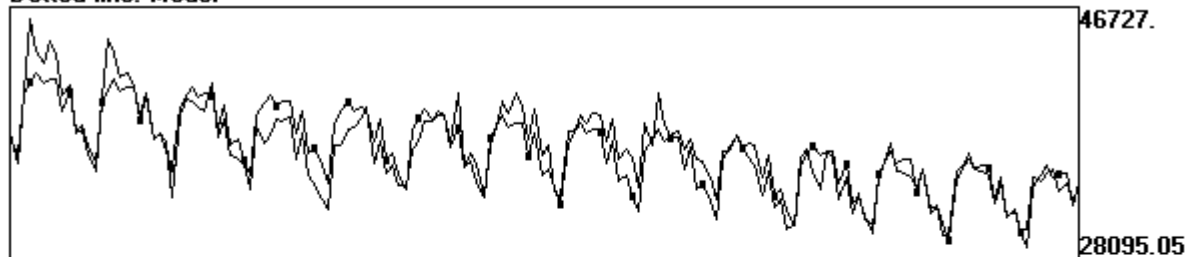


## Series 2: Transaction Counts

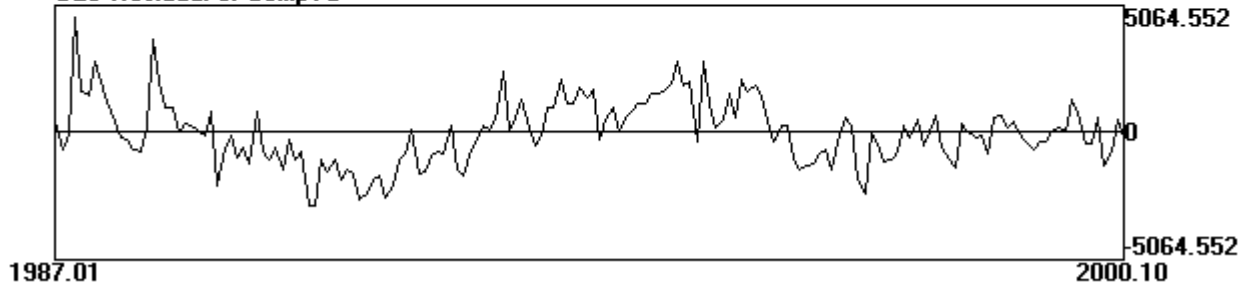
- negative trend
- clear seasonality



Solid line: CompTC  
Dotted line: Model

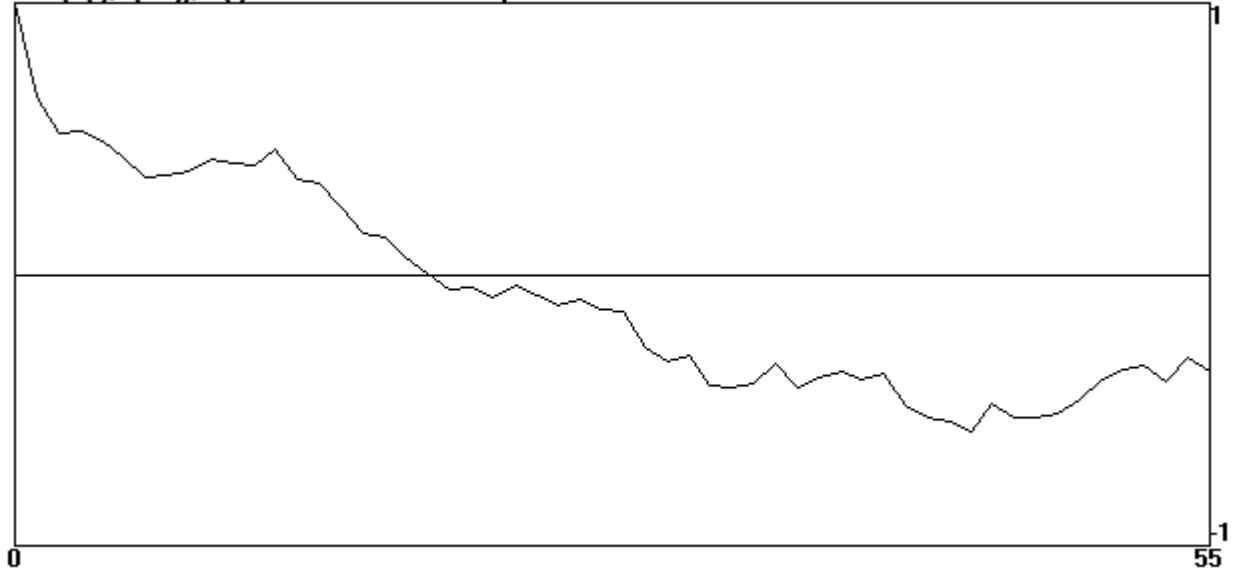


OLS Residual of CompTC

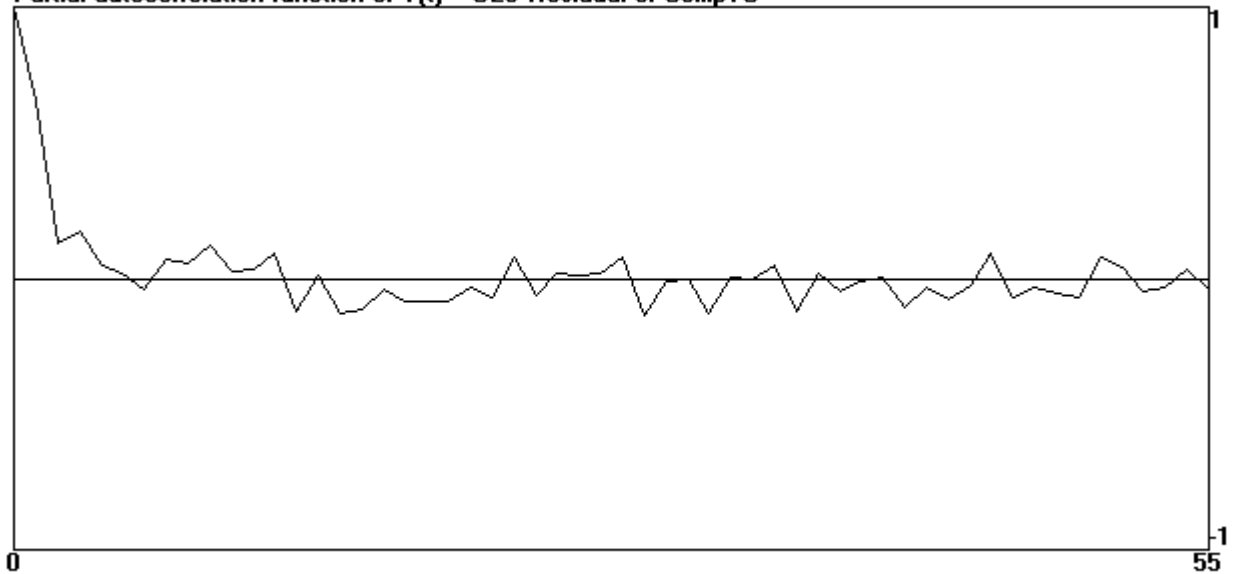


Autocorrelation and pac functions  
(for the residuals from last slide)  
-looks like AR dominates again

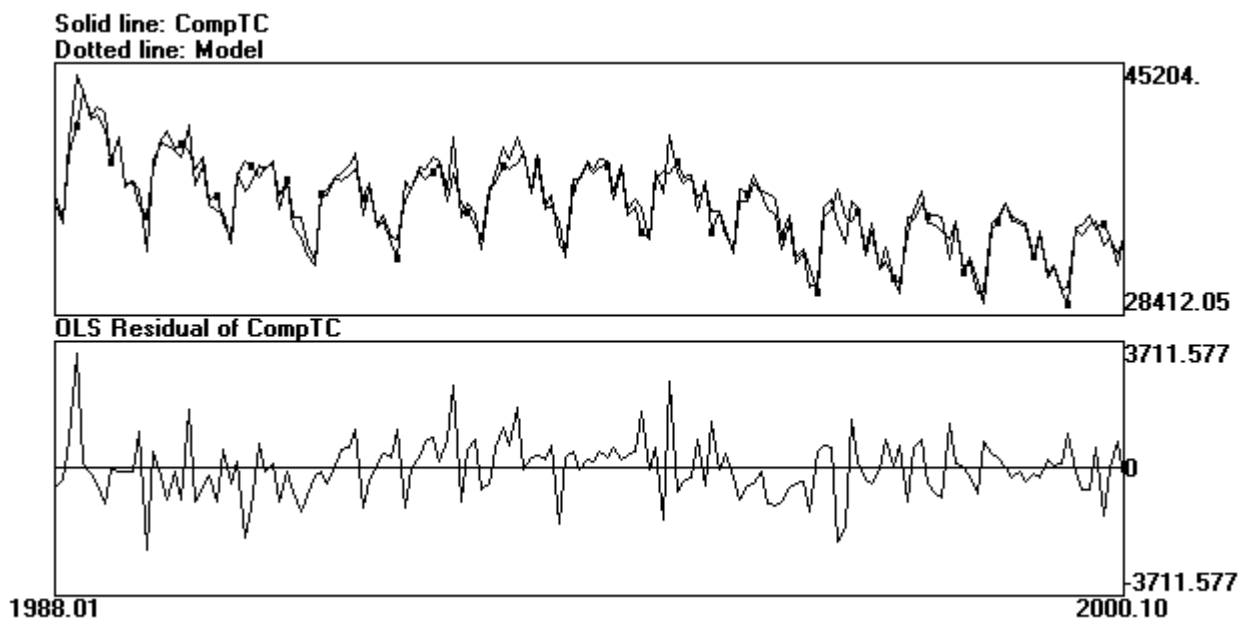
Corr[Y(t),Y(t-m)], Y(t)=OLS Residual of CompTC



Partial autocorrelation function of Y(t) = OLS Residual of CompTC

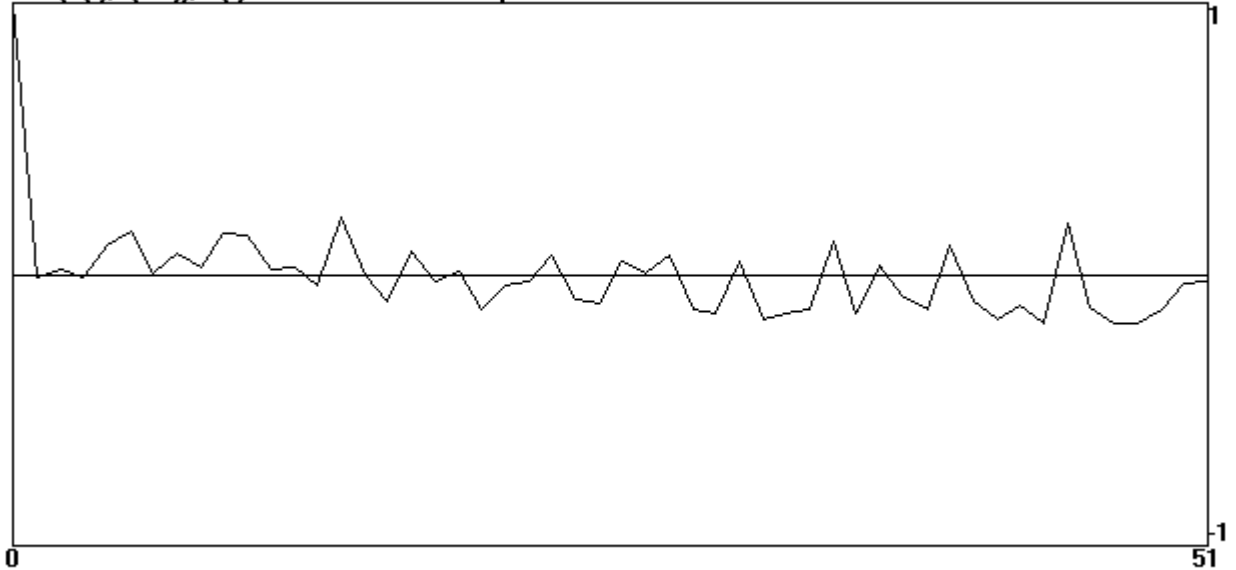


An AR(12) model shows important dynamics at lags 1, 3 and 12. Including the number of Saturdays as well the results are:

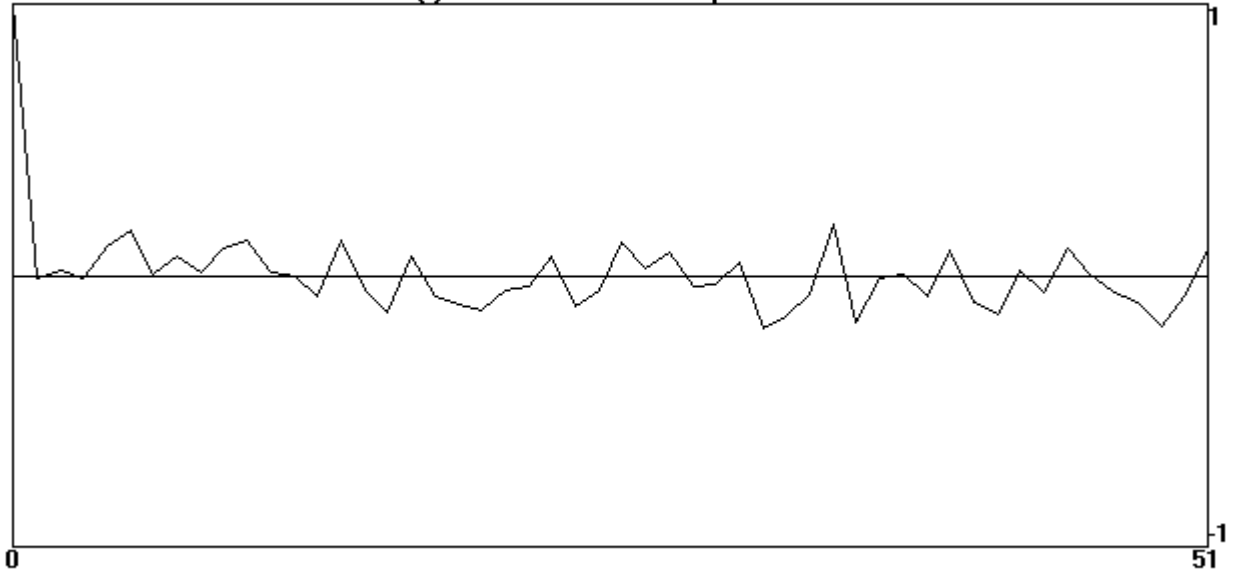


The residual autocorrelation and pac functions show little remaining structure

Corr[Y(t),Y(t-m)], Y(t)=OLS Residual of CompTC



Partial autocorrelation function of Y(t) = OLS Residual of CompTC



The prediction for Nov. is 29865, se 1032

# Sales Forecasts

